

Visitors



This is a form on a website

For companies that have more than one sales person, Lead Juggler (LG) may be an efficient way to distribute leads.

LG processes data from the lead form and pushes into a database while sending a text/email alert to the person handling leads.

The Lead Director, via two clicks, quickly distributes leads to sales people to ensure nothing slips through the cracks.

When they hit SUBMIT, LG sends the data two places...

The CRM Database



Alert sent to person in charge of lead handling

Lead Director



Shows stats for entire sales team

	Sales Person	Last Lead	Leads	Average Response Times	
				Accept	F/U
1	Bob	832am 09/11/2017	15	2m 38s	17 hours
2	Carol	945am 09/11/2017	17	3m 47s	18 hours
3	Ted	1032am 9/11/2017	15	1m 55s	98 hours
4	Fred	1147am 9/08/2017	14	2m 56s	37 hours
5	Alice	1047am 9/08/2017	13	3m 36s	22 hours

DISTRIBUTE LEAD

Sends lead details to selected sales person

Lead response time metrics are maintained for each sales person



Accepts or declines the lead